



Quote

Date	Quote #
6/15/2020	ES23640

Bill To: City of Asbury Park
1 Municipal Plaza
Asbury Park NJ 07712

Ship To: City of Asbury Park
1 Municipal Plaza
Asbury Park NJ 07712

Title	Terms	Rep
Additional Doors		Parish, Justin

Ln #	Qty	Description	Unit Price	Ext. Price
Main Building				
1	47	T15 Mifare Reader, Black <i>Manuf. Part #: C300470</i>	\$187.16	\$8,796.52
2	47	Door License (Per Door) <i>Manuf. Part #: 2A8943</i>	\$113.68	\$5,342.96
3	44	5000C-LBM <i>Manuf. Part #: 10190412</i>	\$213.41	\$9,390.04
4	1	SINGLE EMLOCK® 1200LB 12/24VDC 628 <i>Manuf. Part #: 1571V</i>	\$377.16	\$377.16
5	1	PIR MOTION DET WHITE 12/24VDC AC/DC TD 2SPDT <i>Manuf. Part #: MD-31DOW</i>	\$204.14	\$204.14
6	1	PNEUMATIC PUSH SW ASSY. STD 630 <i>Manuf. Part #: 423PU</i>	\$287.28	\$287.28
7	1	Surface mount door contact, grey <i>Manuf. Part #: 7939WG-GY</i>	\$8.56	\$8.56
8	1	IP VIDEO DOOR STATION, SURFACE MOUNT <i>Manuf. Part #: IS-IPDV</i>	\$993.65	\$993.65
9	4	PC MASTER STATION SOFTWARE <i>Manuf. Part #: IS-SOFT</i>	\$1,257.06	\$5,028.24
10	7	Controller 6000 <i>Manuf. Part #: C300100</i>	\$1,238.56	\$8,669.92
11	7	Controller Mounting Bracket (Third Party Product) <i>Manuf. Part #: C305760</i>	\$62.72	\$439.04
12	7	8 out lock distribution module fused at 3A per output each output selectable for FAI failsafe failsecure Bus1 or Bus2 <i>Manuf. Part #: C8</i>	\$67.44	\$472.08

Ln #	Qty	Description	Unit Price	Ext. Price
13	7	8H Module <i>Manuf. Part #: C300182</i>	\$958.88	\$6,712.16
14	2	LSP E4 Cabinet, 12A PSU (Third Party Product) <i>Manuf. Part #: C305721</i>	\$619.12	\$1,238.24
15	3	LSP E2 Cabinet, 6A PSU (Third Party Product) <i>Manuf. Part #: C305720</i>	\$392.72	\$1,178.16
16	5	12V/7.0AH BATTERY <i>Manuf. Part #: BT126</i>	\$31.09	\$155.45
17	4	3 CONDUCTOR LINE CORD <i>Manuf. Part #: LC2</i>	\$4.86	\$19.44
18	12	22/6 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32061112</i>	\$191.68	\$2,300.16
19	13	18/4 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32151112</i>	\$266.01	\$3,458.13
20	1	CAT 6+ UTP CMP 1000' GREEN <i>Manuf. Part #: 51022105</i>	\$374.39	\$374.39
21	737	Install, configure, maintain & service security cameras. Installation of cable and wiring for video system. <i>Manuf. Part #: Install-Video Technician</i>	\$110.00	\$81,070.00
Public Works				
22	7	T15 Mifare Reader, Black <i>Manuf. Part #: C300470</i>	\$187.16	\$1,310.12
23	7	Door License (Per Door) <i>Manuf. Part #: 2A8943</i>	\$113.68	\$795.76
24	7	5000C-LBM <i>Manuf. Part #: 10190412</i>	\$213.41	\$1,493.87
25	1	Controller 6000 <i>Manuf. Part #: C300100</i>	\$1,238.56	\$1,238.56
26	1	Controller Mounting Bracket (Third Party Product) <i>Manuf. Part #: C305760</i>	\$62.72	\$62.72
27	1	8 out lock distribution module fused at 3A per output each output selectable for FAI failsafe failsecure Bus1 or Bus2 <i>Manuf. Part #: C8</i>	\$67.44	\$67.44
28	1	8H Module <i>Manuf. Part #: C300182</i>	\$958.88	\$958.88
29	1	LSP E2 Cabinet, 6A PSU (Third Party Product) <i>Manuf. Part #: C305720</i>	\$392.72	\$392.72
30	1	12V/7.0AH BATTERY <i>Manuf. Part #: BT126</i>	\$31.09	\$31.09

Ln #	Qty	Description	Unit Price	Ext. Price
31	1	3 CONDUCTOR LINE CORD <i>Manuf. Part #: LC2</i>	\$4.86	\$4.86
32	2	22/6 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32061112</i>	\$191.68	\$383.36
33	2	18/4 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32151112</i>	\$266.01	\$532.02
34	110	Install, configure, maintain & service security cameras. Installation of cable and wiring for video system. <i>Manuf. Part #: Install-Video Technician</i>	\$110.00	\$12,100.00
Springwood Ave				
35	2	T15 Mifare Reader, Black <i>Manuf. Part #: C300470</i>	\$187.16	\$374.32
36	2	Door License (Per Door) <i>Manuf. Part #: 2A8943</i>	\$113.68	\$227.36
37	1	Controller 6000 2 Door Kit, Standard, HBUS <i>Manuf. Part #: C302910</i>	\$1,256.00	\$1,256.00
38	1	6ft UNIVERSAL POWER CORD <i>Manuf. Part #: 03130</i>	\$5.63	\$5.63
39	1	Standard Duty Deadlatch, Flat Faceplate, 1-1/8 In. Backset, 4-5/8 In. Flat Mortised Strike, RH or LHR, Satin Aluminum <i>Manuf. Part #: 4510-36-101-628</i>	\$69.72	\$69.72
40	1	4591-02-00-628 ERGONOMIC,UNIVERSAL PUSH/PULL SATIN ALUMINUM <i>Manuf. Part #: 4591-02-00-628</i>	\$72.89	\$72.89
41	1	1006CLB-630-LBM <i>Manuf. Part #: 10620510</i>	\$561.66	\$561.66
42	1	IP VIDEO DOOR STATION, SURFACE MOUNT <i>Manuf. Part #: IS-IPDV</i>	\$993.65	\$993.65
43	4	PC MASTER STATION SOFTWARE <i>Manuf. Part #: IS-SOFT</i>	\$1,257.06	\$5,028.24
44	1	MASTER STATION, WALL OR DESK MOUNT <i>Manuf. Part #: IS-MV</i>	\$706.89	\$706.89
45	1	FALCON IR, ELR KIT <i>Manuf. Part #: LR100FRK</i>	\$546.00	\$546.00
46	1	12/24VDC 1.75A UL PWR SPLY/CGR <i>Manuf. Part #: AL175UL</i>	\$151.51	\$151.51
47	1	12V/7.0AH BATTERY <i>Manuf. Part #: BT126</i>	\$31.09	\$31.09
48	1	3 CONDUCTOR LINE CORD <i>Manuf. Part #: LC2</i>	\$4.86	\$4.86

Ln #	Qty	Description	Unit Price	Ext. Price
49	1	22/6 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32061112</i>	\$191.68	\$191.68
50	1	18/4 STR OAS CL2P 1M BX BGE <i>Manuf. Part #: 32151112</i>	\$266.01	\$266.01
51	58	Install, configure, maintain & service security cameras. Installation of cable and wiring for video system. <i>Manuf. Part #: Install-Video Technician</i>	\$110.00	\$6,380.00

**In accordance with NJ State Contract.
Contract/Blanket # 17-TELE-00231
Bid # 17DPP00085
Description – G2424 Surveillance and Access Control Security
Systems**

Subtotal	\$172,754.63
Sales Tax	\$0.00
Total	\$172,754.63

SCOPE OF WORK

- Will configure and install (47) Gallagher readers at the main building on doors designated during walkthrough
- Will configure and install (7) Gallagher readers at the Public Works building on doors designated during walkthrough
- Will configure and install (2) Gallagher readers at the Parking office on doors designated during walkthrough

ASSUMPTIONS

- Remote Access is required for A+ for duration of the project.
- Client is to provide all Routing, IP Addresses, POE data ports, 110V Electrical Outlets, Rack Space and Wall Space with Plywood Backing
- Unless listed in the Scope of Work, Onsite Construction Meetings are not included in this pricing.
- Use of Bucket Truck/Man Lift not included in price.
- Electrical Outlets must be within 4 Ft of Equipment Location.
- Unless provided by A+ in this proposal, the client is to provide Battery Backup, Patch Panels and Patch Cords.
- Unless specifically mentioned in the Scope of Work, Wire Mold and Conduit are not included in this proposal. If the customer would like A+ to install wire mold or conduit, Labor and Materials can be provided on a separate estimate.
- Training provided will be done remotely, if onsite training or additional remote training is requested, an additional estimate will be needed.
- Client must provide Windows PCs that meet the minimum manufacturer specifications in order to operate properly.
- A+ Suggests that all PCs used for Client Software be dedicated in order to ensure performance.
- Installation will occur during normal business hours Monday - Friday 8:00am - 5:00pm
- Client to provide Interior Floor Plans for all buildings associated with this project.
- Client to provide marked locations for all existing devices that A+ will be working on.
- Client responsible for any permits required.
- Core Drilling not included. Customer responsible for providing clear pathways in between floors for A+ wiring.
- Cable Certification is not included. If required, this can be provided at an additional cost.
- All work areas to be asbestos free.
- Client responsible for any tree trimming needed for wireless lines of sight.
- High Voltage Electrical Work Not Included.
- Proof of tax exemption is required
- Due to the nature of this type of a project, A+ suggests that the customer budget for an additional 10% contingency. This will come in useful if we come across any customer requested changes or unforeseen variables/challenges. All requests to utilize a contingency will require a proposal from A+ and approval from the Customer.
- A+ will use existing cabling pathways, J-Hooks, and conduit sleeves.
- All necessary conduit will be run to doors at Public works. There will also be a drag line in the conduit for pulling cable

Sign here to acknowledge that you have read and understand the Scope of Work, Assumptions & Notes/Customer's Expectations.

Signature

Print Name

TERMS & CONDITIONS

1. REMITTANCES: : All invoices shall be due and payable upon receipt in United States currency, free of exchange, or any other charges, or as otherwise agreed upon and set forth in writing by A+ Technology & Security Solutions, Inc. (hereinafter called "Seller"). The Customer, if so requested agrees to furnish Seller with all information including financial statements, necessary to make a proper credit appraisal. Refusal to supply information may cause this proposal to be withdrawn. Terms of payment originally granted are subject to the approval of continued credit status, Prices are subject to correction for error.

2. PROPOSALS: Proposals are based upon straight-time labor. Any request by the Customer for overtime work shall be considered an extra. This proposal expires 30 days after date received.

3. PROGRESS PAYMENTS: All equipment either delivered directly to the job site or received at seller's offices for configuration will be billed upon receipt. Seller reserves the right to invoice Customer as the work progresses. Invoices are due upon receipt (or based on approved terms) by Customer. If the Customer becomes overdue in any undisputed progress payment, Seller shall be entitled to suspend work & shall be entitled to interest at the annual rate of 18% or the maximum permitted by the State of NY and also to avail itself of any other legal remedies.

4. (RMA) RETURN MERCHANDISE AUTHORIZATION:

- Items returned for credit may be subject to a 25% restocking fee. In order to be considered for an eligible return, items must be returned to the Sellers office within 30 days of order. Credit return privileges may not apply to certain Third Party Distributed items. A 25% restocking fee applies to those Third Party items that are accepted for return.
- Items returned for credit must be in NEW, UNUSED, RESELLABLE condition and in their original packaging. Items showing any signs of use will not be accepted for return for credit.
- All items returned are subject to inspection and acceptance by A+ Technology & Security Solutions, Inc.
- In the event that a return is refused, the customer will be contacted to arrange for the product return and a \$125.00 test and inspection may be applied.
- Custom fabrication orders and special orders cannot be returned for credit as their purchase is considered final.

5. CANCELLATION AND SUSPENSION: Any contract resulting from this proposal is subject to cancellation or instructions to suspend work by the customer only upon agreement to pay Seller adjustment charge. Seller adjustment charge is equal to all invoices for work performed, all invoices for hardware delivered, plus 15%.

6. TAXES: The amount of any sales, use, occupancy, excise, or other tax, federal, state, or local which Seller hereafter shall be obligated to pay, either on its own behalf of the Customer or otherwise, with respect to the material and other service covered by this proposal, shall be added to such invoices and paid by the Customer.

7. LOSS, DAMAGE OR DELAY: Seller shall not be liable for any loss, damage, or delay occasioned by any causes beyond Seller's control, including, but not limited to, governmental actions or orders, embargoes, strikes, differences with workmen, fires, floods, accidents, or transportation delays. Client has full responsibility for disclosing to A+ any hazards including but not limited to asbestos locations prior to A+ beginning work. A+ is not responsible for damages caused by undisclosed hazards including but not limited to removal or remediation of any hazardous materials in relation to the work being performed. In no event shall seller be liable for any consequential or special damages.

8. WARRANTY: Seller warrants that the equipment installed and services furnished by it and covered by this proposal are free from defects under normal use and service and equipment found to be so defective in material or workmanship will be repaired or replaced, if written notice of failure is received by Seller within one (90) ninety days after date of installation, provided said equipment has been operated in accordance with Seller's instructions and provided such defects are not due to abuse, fire or decomposition by chemical or galvanic action. This express warranty is in lieu of and excludes all other warranties, guarantees, or representations, express or implied. There are no implied warranties of merchantability or of fitness for a particular purpose. Seller assumes no responsibility for repairs made on Seller's equipment unless done by Seller's authorized personnel, or by written authority from Seller. Seller makes no guarantee with respect to material not installed by it.

9. CUSTOMER'S REMEDIES: The Customer's remedies with respect to equipment found to be defective in material or workmanship shall be limited exclusively to the right of repair or replacement of such defective equipment. In no event shall seller be liable for claims (based upon breach of implied warranty) for any other damages, whether direct, immediate, foreseeable, consequential, or special or for any expenses incurred by reason of the use or misuse of equipment which or does not conform to the terms and conditions of any contract resulting from this proposal.

10. GOVERNING LAW: Any contract resulting from this proposal shall be governed by, construed, and enforced in accordance with the laws of the State of NY

11. LICENSING/SOFTWARE AGREEMENTS/MANUFACTURER WARRANTIES: All licensing/Software Agreements and Manufacturer Warranties commence on the day the the Seller procures them from the manufacturer.

12. ACCEPTANCE OF TERMS: This proposal shall become a binding contract between the Customer and Seller when accepted in writing by signature of Authorized Representative of Customer and Seller receipt of 50% Deposit. Such acceptance shall be with mutual understanding that the terms and conditions of this proposal are a part thereof with the same effect as though signed by both parties named herein and shall prevail over any inconsistent provision of said order. No waiver, alteration, or modification of the terms and conditions on this and the attached hereof shall be binding unless in writing and signed by an authorized representative of Seller.

13. PAYMENT TERMS: After initial 50% deposit is received; the customer will be invoiced for progress payments due upon receipt based on the percentage of job completion. For example, if job is 50% complete, customer will owe the original 50% deposit plus 50% of the remainder due.

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Optional Leasing

Total Price: \$172,754.63
36 Month Lease: \$5,255.20
48 Month Lease: \$4,056.28
60 Month Lease: \$3,339.35

The Lease Payment price above is only intended to be used as a guideline and/is subject to credit approval. The actual payment is determined at the time of approval and may vary from the above. Please contact your sales associate for further details.

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from A+ Technology & Security Solutions, Inc. will be submitted for 30% of the project upon award for mobilization and equipment purchase. A+ Technology & Security Solutions, Inc. will perform all walkthrough's during normal business hours (8am - 5pm) Monday-Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and holiday time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt.

Any alteration of deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above.

The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of A+ Technology & Security Solutions, Inc. as evidence by their signature below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of A+ Technology & Security Solutions, Inc. which is not expressed herein.

A+ Technology & Security Solutions, Inc. is authorized to proceed with the work as proposed.

Signature

Print Name

Date