

Criteria	Points To be Earned	Heyer	Comment	T&M	Comment	CCH	Comment
Vendor's proposal demonstrates a clear understanding of the scope of work and related objectives	10	5	No mention of doing existing count	10	Perfect	10	Perfect
Vendor's proposal is complete and responsive to the technical/RFP requirements	10	10	Complete	10	Complete	10	Complete
Vendor evidences successful past performance of like projects with specific knowledge of COAH	10	8	Lists seven total projects	9	Lists 8 projects	9	Lists seven total projects; narratives for 3
History and experience in performing similar COAH related work	10	8	7 listed municipalities	9	8 listed municipalities; lead staff worked on COAH	10	Special Masters in over 100 cases; 54 planning clients
Availability of personnel, facilities, equipment, etc.	6	6	Complete	6	Complete	6	Complete
Qualification and experience of support personnel	6	3	No specific examples provided	4	Provided a few related to RFP	4	Provided a few related to RFP
Comprehensive work plan and schedule	6	3	Said done in one year; no schedule	6	Said done in one year; provided a schedule	6	Said done in one year; provided a schedule
Significant experience representing governmental clients	6	5	Not as extensive as other respondents	6	Currently 8; total of 38 plans	6	Special Masters in over 100 cases; 54 planning clients
Proof of licensure	6	6	1	6	Complete	6	Complete
Cost of goods/services to be provided	10	10	\$19,500	5	\$48,550	7	\$38,750
Quality and quantity of vendor's services to previous clientele	10	0	No samples	10	numerous	10	numerous
Vendor's financial ability to meet obligations	10	10	Complete	10	Complete	10	Complete
Total	100	74		91		94	